

**Punjab Agriculture and Meat Company**  
**Outsourcing Management and Operation of Lahore Meat Processing Complex**  
**Prequalification Criteria for Short listing of EOIs**

All prospective bidders are hereby informed that following prequalification criteria will be considered for short listing EOIs to be received in response to the advertisement made in different newspapers dated February 17, 2013. Consequently, only short listed bidders will be issued detailed Request for Proposal (RFP) for submission of their Technical and Financial Proposals.

Prequalification of bidders will be done on the basis of score obtained out of 100 according to the following table:

<b>Evaluation Areas</b>	<b>Maximum Score</b>	<b>Score Obtained</b>
A. Bidder's Profile and Strengths	35	
B. Previous Experience	35	
C. Team Profiles holding completion /engagement in similar nature assignments	30	
<b>Total</b>	<u>100</u>	

In order to qualify for the next stage, bidders will be required to obtain a minimum score of sixty (60) out of hundred (100).

<b>A. Bidder's Profile and Strengths</b>	<b>Total Marks = 35</b>		
<b>Criteria</b>	<b>Range</b>	<b>Max. Score</b>	<b>Score Obtained</b>
Experience in running Business as Business Manager / Operator:			
a. Any Business Sector	01-05 years 06-10 years	5 10	
b. Meat Processing/Slaughtering (Related Business)		5 additional marks	
Annual Revenue	0.750 billion – 1.5 billion Exceeding 1.5 Billion	5 10	
Local presence		5	
International presence		5	
Local and international presence		10	

<b>B. Relevant and Comparable Experience</b>	<b>Total Marks = 35</b>
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Criteria	Range	Max. Score	Score Obtained
Number of similar nature Projects completed and/or in progress	02-05	20	
	01-02	10	
Number of comparable projects completed and/or in progress	06-10	15	
	03-05	7	

<b>C. Profile of Proposed Team for the Transaction/Project</b>	<b>Total Marks = 30</b>		
Criteria	Range	Max. Score	Score Obtained
Dedicated Team Leader/ Manager having experience of handling similar projects	03-05 Projects	15	
	01-02 Projects	10	
Project Team Members having relevant experience and expertise (Veterinary Doctors, Meat Technologist and Engineers etc)	06-10 Staff members	15	
	01-05 Staff members	10	

**Required Documents to be submitted as part of EOI submission**

1. Copies of Memorandum of Association and Articles of Association
2. Company profile (with particular reference to project in the related business field)
3. List of Board of Directors
4. Proof of financial soundness (Bank statements for the last two years)
5. Audited financial statements of last three years
6. Statement that the bidder has not been blacklisted by any of the public sector regulatory bodies or others
7. Membership of Chamber of Commerce / Trade Associations
8. Copies of certificates evidencing ISO certifications (9000 & 14000) and registration with HACCP (Hazard Analysis Critical Control Point) for any of the current projects.